10 Most Promising Data Integration Consulting/Services Companies 2019

Organizations today are facing huge data challenges, especially in this fast-changing tech world where assessing, understanding and leveraging data is crucial to drive competitive edge. Modern companies are most likely under immense pressure to deliver improved service, comply with increasing government regulations and standards, keep costs low, and generate more revenue. Data integration helps automate back-end processes, resulting in reduced friction in sales cycles and faster deployment. Most importantly, implementing a reliable and smart data integration strategy opens new avenues to increase revenue, close deals faster, achieve faster time-to-market, and establish deeper roots within accounts.

Deploying a successful technology solution, especially in data management, takes more than just installing software and running those jobs. Before choosing the right medium to deploy a data integration solution, organisations must consider future needs as well as upgrades. There are various data integration methods include XML, comma-delimited, spreadsheet, direct database connection, and many more. The best method for a particular company may not be the easiest one, So, it is essential for organisations to base their decision on scalability requirements, volume of data, and cost of the solution.

This edition of Cioreview features companies such as Technocrats domain, that is at the forefront of offering agile data integration services. Cioreview's editorial board has assessed and shortlisted some of the most prominent organisations in the industry that solve challenges by implementing the current best practices and technological trends in the space. We present you a special edition on 10 Most Promising Data Integration Consulting/Services Companies 2019.

Technocrats Domain

recognized by **CIOReview** *magazine as*

10 MOST PROMISING
DATA INTEGRATION
CONSULTING/SERVICES COMPANIES - 2019

The annual listing of 10 companies that are at the forefront of providing data integration consulting services and transforming businesses

Company:
Technocrats Domain

Key Person:
Venu Gunda
Practice Director

Description:
Provides holistic, quality-centric data & cloud integration services backed by expert workforce, extensive technical domain capabilities and an on-shore and off-shore model

Website:
technocratsdomain.com

Technocrats Domain
The Holistic and Quality-centric Data Integration Service Provider

The conference room at Technocrats Domain office in Houston, TX, is rapidly transforming into a "Deliberation Chamber." The gap analysis between the client's existing technology elements and requirements is quickly gaining momentum. The aim is to identify the touchpoints and comprehend the stakeholders about thedata integration project. Talks levitate to action—the high-level analysis will soon be shaped by determining the technologies that can support the project. As the next steps, the Technocrats Domain team will deliver the project's onsite design and will further develop and perform unit testing through its offshore office in India. Simultaneously, it enables them to provide deliverables in every few weeks to avoid any "surprises." "It all boils down to analyzing the project and delivering a set of resources and technology stacks that will fit in, and finally implementing an agile way of development," deemed Venu Gunda, Practice Director at Technocrats Domain. Such scenes are played over many times at Technocrats Domain, a company that thrives in delivering core competency in data integration, cloud, digital and reporting arena, using various platforms and technologies from Salesforce, Informatica, ServiceNow, Microsoft, IBM, Oracle, Talend, Kofax (OCR), etc. The company's competency is backed up by its expert workforce with many individuals who have over ten years of experience.

There is a clear rationale behind Technocrats Domain being a quality-centric service provider for over 18 years, with a customer retention rate over 95 percent. To pursue successfulIntegration and Reporting projects, organizations would have to get through a long check-list of key challenges that encompass visibility into business process transactions, performance during peak loads, the ability to do user self-service with lesser reliance on IT, and carry out 24/7 monitoring. Technocrats Domain addresses these concerns by utilizing B2B solutions that provide end-to-end visibility by creating data models that enable businesses to capture key metrics with limited support of IT. The company has been managing services for customers with its onshore-offshore model, which enables Technocrats Domain to support them 24/7.

"Data integration solutions have evolved from point-to-point connectivity between applications to enterprise application integration (EAI) to service-oriented architecture (SOA) to application programming interface (API). To this end, we provide managed services for customers using our onshore-offshore model in technologies such as Cloud (Salesforce, ServiceNow, Talend, AWS, Azure, Oracle), EAI (IBM DataPower, ITX, Sterling, IIB, BizTalk, Tibco), ETL (Informatica, Microsoft SSIS, Infosphere), Digital

Venu Gunda

(OCR, ICR, RPA) and reporting (Tableau, PowerBI, Cognos)," mentions Gunda.

By understanding that each project needs are different and businesses need a tailored solution to their client's problems, Technocrats Domain offers a wide range of IT managed services, which utilizes proven IT and management methodologies to achieve world-class results. The company's best practices and development of SDLC models result in true bottom-line results, providing measurable benefits to the clients. For instance, Gunda mentions that for one of the supply-chain customers, Technocrats Domain was the primary provider of integration services and was called in when the SAP team was not able to address on time the standardization of address data. Technocrats Domain's team performed quick integration and data cleansing work, utilizing Microsoft technologies (.Net, SSIS, SQL) to invoke USPS CASS certified data and compare it with the SAP address information. Furthermore, the team created threshold rules and updated the data to a standard format. Standardized data was loaded to SAP using IBMEAI Technologies. This eliminated a major issue of data not being standardized before the SAP HANA upgrade.

Having carved a unique niche for itself by helping numerous such clients in different industry verticals, Technocrats Domain's services have always been geared toward providing value to the customer at a very competitive price with around-the-clock services, utilizing its managed services model. Currently, the company is providing services in USA, Canada, and the UK, and are expanding in Europe. Technocrats is anticipating that its cloud, digital, data integration business will grow well over 50% in the next couple of years. CR